



RADIM

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The Company

Radim is an Italian manufacturer of fully integrated in-vitro immuno-diagnostic systems, operating in the domestic and international market for over twenty years.

The Company is made up of 230 people working at two main facilities: Radim, located in the industrial area of south Rome, whose core activity is research, development and production of

Allergy, Infectivity and Hormonology are the leading marketing activities of our Company, recently entering the Autoimmunity and Proteins field. Moreover, a wide range of Laboratory instruments for fully automated in-vitro testing provides a complete diagnostic service. The ability to fulfill all of our customer's requirements and expectations is the primary objective of our Company.



PRODUCTION

30%



R & D

30%

immunodiagnostic kits; Seac, located near Florence, is focused on the research, design and production of automated instruments for Laboratory tests. Two Subsidiaries sited in Spain and Brazil operate as reference centers for the South American markets and a global network of distributors in over 50 Countries ensures worldwide sales and service.

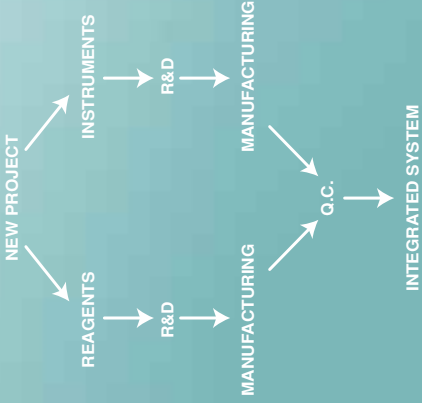


MARKETING AND SALES

25%

CUSTOMER SUPPORT

15%



R&D ACTIVITIES

- Monoclonal/polyclonal antibodies
- Cell cultures of hybridomas and micro-organisms (viruses and bacteria)
- Native and recombinant antigens
- Purification of proteins and allergens
- Cooperation with international Research and Academic Institutions
- Hardware/software development



Technology

A considerable share of financial resources are dedicated to internal Research activities and to cooperation with domestic and international Academic Institutions.

30% of the Company human resources is dedicated to the development of new technologies, analyte panels and advanced Random Access automated systems.

The development of our



diagnostic kits begins with research on raw materials and cell cultures for the production of monoclonal antibodies, native and recombinant antigens.

Adopting different biochemical procedures, antigens, antibodies and allergens are purified for use in conjugation, labeling and coating.

These activities are crucial in the strategy of the Company for the development of new

our laboratory instruments takes place at our plant in Calenzano (Florence). After the hardware design of each component and the development of the software handling program, the prototype, properly validated, is passed onto the production phase for component assembly, electronic and chemical testing.

MANUFACTURING ACTIVITIES

- **Handling: magnetic particles, microplates, tubes, latex, microarray**
- **Reagents dispensing**
- **Kit assembling and labeling**
- **Instruments manufacture and assembly**
- **Quality Control**



Certified Quality

Since 1999 the Company is Quality System Certified UNI-EN-ISO 9001. This means giving priority to high quality standards in each individual sector of the working process, whether it is in terms of production, distribution or customer satisfaction. Each phase of the manufacturing cycle is subject to strict quality control, from raw materials up to final product testing. All products and equipment are CE marked, as required by the IVD European Directive.

INSTRUMENT RANGE

IMMUNOFLUORESCENCE

ELISA

NEPHELOMETRY

RIA

HAEMATOTOLOGY

CLINICAL CHEMISTRY

COAGULATION

ELECTROPHORESIS

BLOOD GAS

RANDOM ACCESS ANALYZERS

PRODUCT RANGE

THYROID

FERTILITY

PREGNANCY

TUMOR MARKERS

TORCH

HEPATITIS

GASTROENTEROLOGY

CELIAC DISEASE

VENEREAL DISEASES

CHILDREN'S DISEASES

AUTOIMMUNITY

ALLERGY

PROTEINS

MOROCCO
EGYPT
LIBYA
TUNISIA
IRAN
KOREA
CHINA
PHILIPPINES
INDIA
INDONESIA
THAILAND
SIRIA
SAUDI ARABIA
NEPAL
LEBANON
PAKISTAN
GREECE
SPAIN
CZECH REP.
RUSSIA
DENMARK
SWEDEN
NORWAY
SLOVENIA
CROATIA



Worldwide Distribution

Sales abroad are run by our Export Department in Radim, Italy, and through our subsidiaries in Europe and South America. In addition, a widespread distribution network operates in all major areas worldwide. An efficient team of local specialists are able to diagnose and resolve any sort of technical problem and can intervene directly on site whenever necessary. Technical Assistance courses are held periodically to our local distributors, thus granting efficient and independent service worldwide.

MACEDONIA
KOSOVO
ALBANIA
AUSTRIA
GERMANY
PORTUGAL
BULGARIA
POLAND
RUMANIA
SERBIA
CYPRUS
TURKEY
CANADA
USA
MEXICO
BRAZIL
ARGENTINA
BOLIVIA
PERU
ECUADOR
URUGUAY
CHILE
COLOMBIA
VENEZUELA
NEW ZEALAND
AUSTRALIA



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